

Global Tele-Video Detailing Enterprises Platform

Program covers: 50 countries, 300+ brands

Comprehensive enterprise-level platform for outbound and inbound, scheduled/on-demand tele-video detailing, sales

ENGAGEMENT HIGHLIGHTS

- SaaS Enterprise-level tele-video detailing
- 50 countries, 300+ brands
- Enable multiple Rep scenarios (hybrid reps, third-party call centers, schedulers/detailers)
- Level 1 and level 2 support for all countries
- Training support

NA	EU	EU	EEU	APAC	LATAM	China	ME
Canada	Austria	Belgium	Poland	Australia	Argentina	China	Egypt
United States	Finland	France	Romania	Japan	Brazil		Saudi Arabia
	Germany	Greece	Russia	Korea	Colombia		
	Netherlands	Ireland		Philippines	Lima		
	Norway	Italy		Taiwan	Mexico		
	Sweden	Portugal		Thailand	São Paulo		
	UK	Spain			Santiago		
		Switzerland			Venezuela		

BUSINESS BENEFITS

- **Shorter Time to Market:** Ready-to-deploy platform
- **Flexible Deployment:** Integrates with leading CRM and CLM systems. Developed and emerging market customizations
- **Cost-effective:** Software-as-a-Service (SaaS) deployment lowers the start-up cost and total cost of ownership
- **Value-added Services:** Regional support for integration, operations, content, recruitment,

INDEGENE GLOBAL ENTERPRISE TELE-VIDEO DETAILING PLATFORM (SaaS)

PLATFORM LICENSING			PLATFORM SETUP			ONGOING SUPPORT		CO-MANAGEMENT WITH CLIENT	
FIELD & HYBRID REPS	MEDICAL SPECIALISTS	CONTACT CENTER REPS	BRAND CONFIGURATION	CONTENT	LOCALIZATION	GLOBAL INFRASTRUCTURE AND TECHNICAL SUPPORT	TRAINING	CLIENT REGIONAL LEAD	CLIENT LEVEL 1 HELP DESK SUPPORT

ADDITIONAL INDEGENE MCM SERVICES (REGIONAL CONTRACTS)

INDEGENE DIRECT LOCAL OPERATIONS SUPPORT	MARKET CUSTOMIZATION	MOBILE APPS	HCP RECRUITMENT SERVICES	CONTENT SERVICES	CALL CENTER REPS
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Indegene ranked as a major player

IDC Marketscape: Worldwide Life Science Sales and Marketing Technology Vendor Assessment, 2013

Indegene ranked as leader

IDC Marketscape: Worldwide Life Science Sales and Marketing BPO Vendor Assessment, 2013

Everyone has unique challenges. If you'd like to discuss how we can help address your needs, contact us:

TALK TO US  